

propelair[®]

Partnership opportunities

Success through collaboration

Welcome to Propelair

The high-performance toilet and water efficient solution, helping organisations save water, energy and money, whilst improving hygiene and the customer washroom experience.

Propelair designs, improves, and supplies innovative enabling technology worldwide, for the industry's leading water-efficient cost-saving toilets, through both manufacturing and sales partnerships.

Designed and manufactured in the UK, Propelair has gone on to become the go-to toilet solution for major organisations both in the UK and overseas, winning countless awards and saving vast quantities of water and money.

Propelair toilets are installed in some of the most challenging, heavy footfall washrooms and continue to stand the test of time, proving that efficiency can be achieved without compromise, and is fast becoming the commercial toilet of choice.

"The Propelair toilets are very good, customers have found them easy to use and we value the water savings they provide."

McDonald's



Partnership

...become a Propelair Partner

"As Propelair continues to roll out across the UK and overseas, we are delighted to develop exclusive partnerships with key distributors working closely in mutually beneficial relationships, enabling increased sales reach, and an even better customer experience."

Propelair CEO - Dylan Jones

Just some Propelair Partner benefits:

- Become part of an exclusive global distribution network
- Multiple revenue stream opportunity with ongoing earning potential
- Leverage existing brand traction and ongoing promotion benefits
- COOP marketing rebate of 3%
- Lead generation and growth incentives
- UK Distribution rights

Our Values:

- Respect
- Customer Focus
- To be a listening organisation
- Can-do attitude
- Collaboration



"The toilets work really well and offer savings not just on water but on maintenance costs and call-outs too."

Princess Alexandra Hospital NHS Trust

Support

...a collaborative relationship

Full-service support including sales, marketing, technical and servicing.

Sales Support: To ensure the success of our partners, Propelair is on hand to provide sales advice and support. In addition, we have a dedicated in-house sales resource, passing on opportunities directly to our partners via the Partner Portal.

Marketing: Propelair is fully committed to providing a full-service marketing resource, dedicated to the promotion of the Propelair brand, products and to supporting our valued partners. Partners will have access to a full range of marketing collateral and media to support their campaigns, as well as the offer of a generous results based co-operative marketing rebate, to assist with their own campaigns in promotion of the Propelair toilet system.

Technical: We boast a team of highly trained technicians, on hand to advise on all aspects of the Propelair toilet. As part of the partner relationship, we provide in depth installation training, maintenance advice and on-site support assisting with surveys, installation and commissioning. We have access to a database of approved installers and technicians should you require.

Partner Commitment:

- Propelair values and branding compliancy
- Promotion and product advocacy
- Proactive reporting and freedom of information
- Sales targets achieved
- Commitment to relationship
- Pre-agreed contractual obligations



Propelair Partner Portal
Our bespoke platform providing clarity, support and opportunities

Conservation

through innovation

By using Propelair's innovative toilet system, organisations can expect to see a dramatic reduction in outgoing costs while boosting resource efficiency, building performance and reducing their environmental impact.



- Uses 84% less water (Propelair uses only 1.5 litres of water per flush compared to the UK average of 9 litres)
- Uses 80% less energy, the toilets carbon footprint is reduced by 80%
- Reduce leakages
- Highest performance rating under BREEAM's water efficiency guidelines



- Instant savings with every flush
- Reduce water and sewage bills by up to 60%
- A quick, simple and economic solution to reduce operational costs
- Achieves quick payback, this can be less than 1 year



- Displaced air technology removes all waste with one flush
- Fast flush and refill reduces queuing
- Rimless pan and side hinges ensure easy maintenance
- Water is delivered through a siphon for leak proof operation



- Reduces airborne germs by 95%
- Removes 99.9% of waterborne contaminants
- Helps to create a cleaner toilet environment for users
- Antimicrobial additives in the handle help reduce germs

"The environmental benefits of this this type of water-saving technology are incredibly important."

Peacock Theatre





For more information on becoming a Propelair partner, please contact Nigel Conder directly on [07802 721941](tel:+441268548322), or email nigel.conder@propelair.com

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